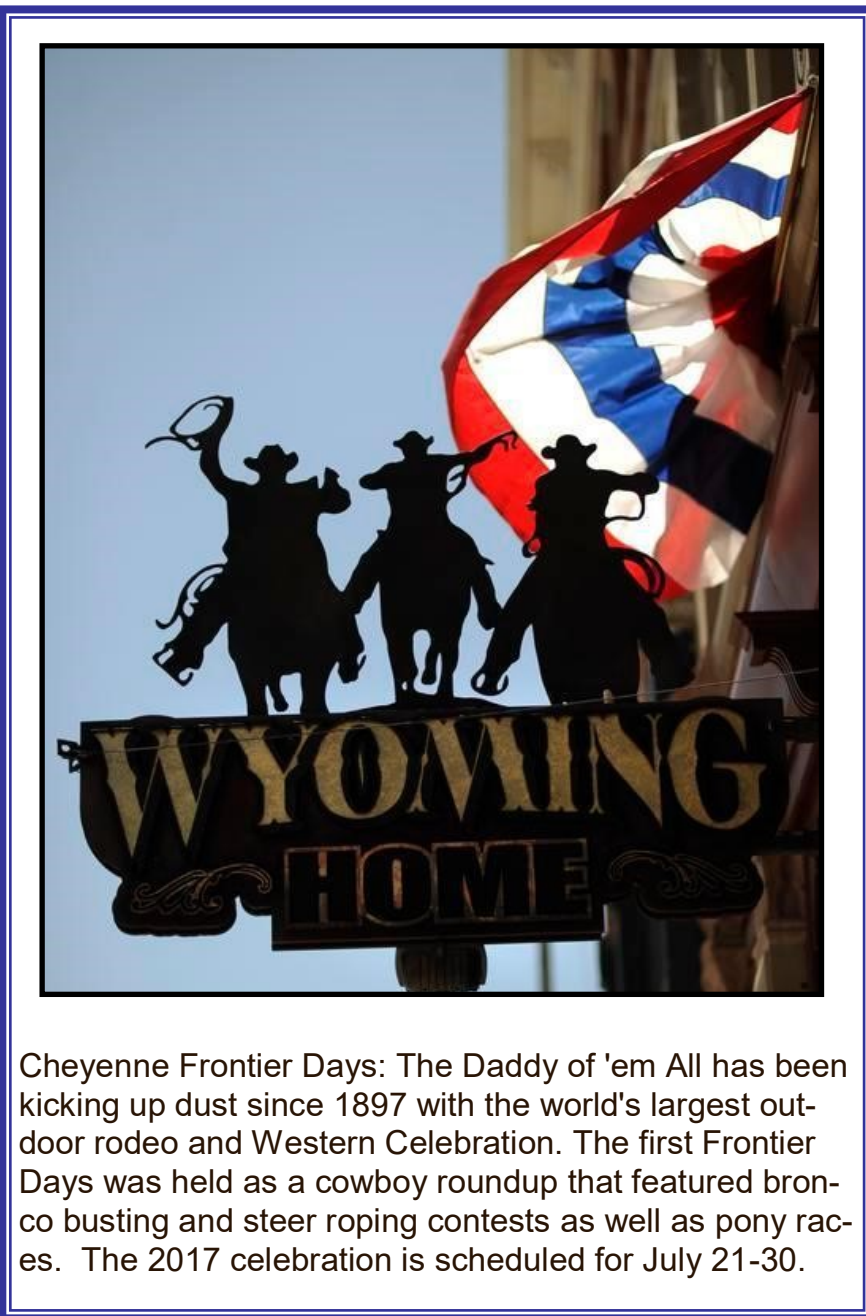




RIDE FOR THE BRAND



Cheyenne Frontier Days: The Daddy of 'em All has been kicking up dust since 1897 with the world's largest outdoor rodeo and Western Celebration. The first Frontier Days was held as a cowboy roundup that featured bronco busting and steer roping contests as well as pony races. The 2017 celebration is scheduled for July 21-30.

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A Message from the CEO



Summer is here and with it, Quick Services has some news. I'd like to welcome those new employees who have been selected to "Ride for the Brand" since our last newsletter. You've joined a company that, like you, has a purpose beyond ourselves. Our purpose statement, to "Stay in the Fight and Support the Warfighter", is more than mere words. It's behind everything we do, and a part of every decision we make. Our customers deserve the best support we can provide, and you were selected for that reason. Across the board, fewer than 50% of qualified applicants are selected to interview for our demanding customers, and less than 50% of those interviewees are selected to serve. You are among the best in your fields, and what you do is important.

Our business is unique, in that most of QSL's employees work in a variety of diverse locations, away from our company HQ and support staff. This arrangement brings some challenges, and has the potential to create perceived barriers in communication. While many of you see or speak with your Program Manager often, many QSL employees have never met our support staff face-to-face. Over the last few months I've had the privilege to meet with some of you over a meal, and I will do that often as my travels take me to your various locations. These opportunities give us a chance to not only "see a face and shake a hand", but my hope is that it will also encourage free and open dialogue so that we may better gauge the climate of the organization and understand where we can better support our customers and employees. Your first point of contact for feedback is always your Program Manager. But also know that my virtual door is open when you need to reach out.

We're saying goodbye this month to some employees that have been with us for quite some time. While it's a reality of our business as contracts come to a close, it's still tough to say goodbye to loyal employees who have provided such valuable services. Specifically, Bob S., and Joe R., who have worked so hard supporting our Navy CENSECFOR customer. We thank you for representing QSL well, and exemplifying what it means to "Ride for the Brand".

QSL is always working to ensure our employees are provided the most affordable benefits options with the best possible coverages. With ever-changing legislation and uncertainty in the healthcare market, this is a very difficult task! Open enrollment for benefits renewal is happening in July, and all indications are we will see a modest increase in healthcare coverage premiums. It won't be as high as we originally feared, but it's an increase nonetheless. We don't like it, but it's a reality of current conditions.

Lastly, if you haven't seen it yet, we have a new webpage with an updated look and functionality. As with the old page, there is an employee's section where you can access links to Procas, Paychex, submit employee referrals, schedule travel and more. Please take a look, and let us know what you think.

Thank you for all that you do to support QSL, our customers and our nation!

Robert Pixley
Ride for The Brand!

Recruiting

By Shaun Hartman (Shaun.Hartman@quickservicesllc.com)

QSL TALENT NEEDED WORLDWIDE to service our important customers and their missions! QSL has three top-priority openings:

- ⇒ **FMV Analyst - Fort Bragg**
- ⇒ **All Source Analyst - Fort Bragg**
- ⇒ **Ground SIGNIT Analyst - Afghanistan**

We are also currently looking for candidates to fill several open positions. The top five positions that are a priority for QSL are:

- ⇒ **FMV Analysts**
- ⇒ **All Source Analysts**
- ⇒ **SIGINT Analysts**
- ⇒ **CI Cyber Analysts**
- ⇒ **Special Security Manager (SSO)**



All of the openings can be found on ClearanceJobs.com and Indeed.com.

Are You Taking Advantage of Our Referral Program?

QSL offers an Employee Referral Bonus - if you are a QSL employee and refer a candidate that gets hired you may receive the referral bonus. Employee referrals continue to be a great source for qualified candidates, so thank you to those that have and are currently participating in our referral bonus program.

How do you refer a potential candidate? There are a few ways:

- 1.) Guide the potential candidate to go online and formally apply at <https://www.quickservicesllc.com/careers>. On their application it will ask how they heard about the opening and they should list your name as the source.
- 2.) OR you may go to the QSL website, click the employees tab (password required—if you don't know it, ask your PM or a recruiter), scroll down and click on "employee referral portal", find the job to which you are referring them and enter the referral's email address in the box at the top of the screen.
- 3) OR the easiest way-- send one of our recruiters your referral's contact info, and let us take it from there. Our recruiters can be reached at:

Alex Ruffino (Alex.Ruffino@quickservicesllc.com)

Shaun Hartman (Shaun.Hartman@quickservicesllc.com)

Mike Morris (Michael.Morris@quickservicesllc.com)

Operations Update

By Jason Sawyer, Director of Operations (Jason.Sawyer@quickservicesllc.com)

QSL continues to execute all contracts at or well above government expectations. We continue to be the subcontract company of choice to our Prime vendors and lastly, continue to strive to win more contracts as Prime. The contracts below pay the bills, make the salaries, and keep us moving forward. We are doing better now than we have in the last few years and things are forecasted to continue to improve. That is a direct result of the hard work you, our staff, continue to perform and our business opportunities. I urge you to get involved in our employee referral bonus program to help fill open vacancies in CONUS and OCONUS locations.

JGASS

This past quarter saw continued contract growth, multiple promotions, new hires, and one departure of an old friend. We've hired 8 more people in the last few months. Some have started and others are pending release dates from the government. We're excited to bring these new folks on board and to the customer mission. CACI is very proactive ensuring all new starts are being brought in ready to go. One of the upcoming new practices will be to assign a team lead and sponsor to the incoming personnel to assist in getting them prepped for the mission (in an unclassified way). If there is anything you wish to add or think would be a good addition, let me know.

The government has been actively involved with the promotion system and I can honestly say it appears to be as fair and impartial as it can be. I've seen more promotions recently than ever before. That is very encouraging! Shaun and Mike are out-pacing all other subs with assessment and recruitment of new hires. We routinely see much better results for acceptance to skills verification with follow-on approvals for hire. Our goal continues to be 35 employees by the year's end. As a reminder, we have excellent referral bonuses ready to go for folks who step up with names. Please look around the floor and speak to the augmentees. That is a very easy pool of people to recruit from.

We bid farewell last week to one of our longer serving analysts, Matt Pruitt. Matt had many deployments and much time with QSL and he will be missed. He was loyal employee and we wish him the best of luck in his future endeavors.



Lastly, we had the opportunity to have a small dinner in downtown Fayetteville with the CEO, Dir of BD, FSO, and a Recruiter along with a few of the JGASS employees last week. Each time Bob Pixley is in town, I try and get 2-3 employees together with him. This event took place at Sherefes and we had a great time. In the future, I will continue to reach out to those I haven't contacted yet and provide the opportunity. I urge you to take the time to attend if you're able.

L to R: Jason Sawyer, Mike Morris, Tyler Tew, Scott Lawson, Bob Pixley, Mindy Rhoads, Frank Newell, and Eric Wilson. May 2017.

Operations Update continued

ISSJ

Many thanks right up front to our most recent deployed analyst who just returned safely (Caley). Thank you to Caley and all of you for your support to the mission and the customer. I know the long hours and locale you are in isn't what most consider a positive event, but I do know as we all do, that the results of your hard work are seen throughout the Task Force, and it has a positive impact on the combat operations our guys and gals are still involved in. We've seen some more growth on the contract and happily welcome William to the Team. Our goal is to get to 10 full-time employees by the end of the year and it's looking like we'll make that goal. Again, you can help through employee referrals.

JFT S&B

It is with much dismay that we bid farewell to part of our JFT S&B team. Joe and Bob have provided 3 years of stellar support to QSL at Camp Lejeune. Bob and Joe are subject matter experts regarding riverine assault craft and can service them from stem to stern. As with all contracts in industry, they are subject to recompet. Our teams were not successful in retaining the contracts. (Of note, we made a conscious effort to give the employees a pay raise in the recompet in gratitude for their efforts.) While it pains us to lose these two guys, we do it knowing we did the right thing. Bob, Joe, you will be missed. Please know you'll always be part of the QSL family.

Buckley/Schriever Support

I'm quite sure our Colorado folks are happy to be done with snow for the next few months. Thank you for "weathering" the storm out there and providing excellent customer service. Nancy has been very active in sending laudatory notes she and the team continually receive from the Command elements they support. We are deeply appreciative of the hard work put into processes Nancy and the team have put in place. Welcome aboard to John and Paul as well.

MCASS

Our St. Louis team grew by one last week. Welcome aboard to Cameron. So glad we were able to get you a seat at their table. QSL has done very well with our efforts to stay full and have been successful in getting more seats. We continue to await follow-on task orders and anticipate significant growth within the near to mid-future. We'll continue to keep everyone apprised to those openings.

AIS

We are happy to announce that we were notified we are part of the winning team for the new INSCOM IDIQ USFOR-A Task Order. QSL is part of the incumbent team with CACI. Under this new TO, three contracts are being rolled into one, essentially tripling the size of the contract and allows for many more positions in CONUS/OCONUS locations we can recruit for and fill. In the coming months, we will post openings. This contract is one of the easier ones to get hired onto and therefore, there is a great opportunity to turn your network in to cash! We are happy to retain our nine employees who are full-time deployed and we look to double those numbers in the near future.

To our full-time deployed personnel, thank you, thank you, thank you! The senior leadership of QSL were in your locations in the days/weeks/months after 9/11 and we understand better than most the stresses and danger you have voluntarily put yourself in. Many of you have taken advantage of the bonus opportunities put forth for retention and I recommend you continue to do so. Finally, I know many of you have taken advantage of the location to take R&R in otherwise inaccessible areas. I encourage you to take that time as often as possible. Please remember to file your foreign travel with Mr. Tew in the FSO shop upon return.

National Capitol Region (NCR)

By Frank Newell, Program Manager, NCR (Frank.Newell@quickservicesllc.com)

Foreign Area Officer's Association



QSL's NCR Office is a member and regular participant in the Washington DC chapter of the Foreign Area Officer's Association (FAOA). All branches of the Armed Services provide experts in political-military operations possessing a unique combination of strategic focus, regional expertise, with political, cultural, sociological, economic awareness and foreign language proficiency in the language in their assigned region. The FAOA Washington DC Chapter hosts regular community social events and guest lectures on current political-military issues. Recent events have included the June 7, International Defense Exports Symposium (IDES 2017), an annual dialogue between industry stakeholders and government leaders regarding the current state of foreign military sales regulations and processes; and an excellent forum for government contractor personnel, engaged in international defense trade and overseas business operations. The Washington DC FAOA Chapter also sponsors monthly Speaker and Social events and an annual Christmas Formal. For more information on the FAOA visit: www.faoa.org/.

The Intelligence Community, Inc.

As Program Manager for the NCR, I routinely attend The Intelligence Community Inc. monthly Networking Social Events scheduled in the Washington DC metropolitan area. The Intelligence Community Inc. was established in 2008 by a former DIA employee as a networking forum for Intelligence Community professionals seeking to further their career through dialogue with recruiting professionals representing a wide variety of government and private sector organizations. QSL uses this forum regularly to recruit new talent for ongoing contract operations and future pursuits. The June 2017 will be held at the Hawthorne Tavern, 1336 W Street, N.W. Washington DC. 2009. QSL employees assigned to the NCR are welcome to attend...you never know who you will meet! The website is: www.theintelligencecommunityinc.com.

SOCIAL MEDIA

We need you to share, like, and follow - encourage everyone you know to get on the QSL horse and "Ride for the Brand"! Your help is imperative to the growth and development of our great company. Don't be shy and share away! If you haven't already, visit and follow us at the sites below:



<https://www.facebook.com/QuickServicesLLC>



<https://www.linkedin.com/company/quick-services-llc-qsll>



<https://twitter.com/QSL638>



© Can Stock Photo

Finance

By Christina Canterbury, Controller (Chris.Canterbury@quickservicesllc.com)

I hope everyone is having a safe and fun summer! I want to remind everyone that if you initially waived participation in the 401-k plan, you can elect to start contributing and receive the related match at any time. Your contributions can be deducted from your pay either pre- or post-tax (Roth). Just complete a new enrollment form and return to me to begin making contributions. This form is located on My Paychex. QSL is matching contributions in the amount of 100% on the first 3% of compensation and 50% on the next 2% of compensation. Don't miss out on this great benefit!

Please note that your available PTO balance is noted on your paystub each month. It is located on the left-hand side of the stub under Personal & Check Information. This takes into account any PTO used/posted during the month for which payment is being made, as well as, the monthly accrual. It is company policy that you submit PTO requests in Paychex. If you are going to be on PTO for an extended period of time you do not have to submit each day separately. To submit a request for several days, you simply enter the first date of PTO, the PTO type and the number of hours per day that you are taking. At this point you need to check the Auto-Fill box. Once this box is checked you can then enter the date that you will be returning to work and check any days you wish to exclude, such as Saturday and/or Sunday. This process will submit a single request for all of the days between the first day of PTO until the date returning to work and exclude the days or the week that you have checked. Remember that this is a request only and the time still needs to be posted as PTO on your PROCAS timesheet.

The information that you enter into PROCAS for a timesheet or expense report is used not only to calculate your payroll and reimburse you for any out-of-pocket expenses. Please be aware that this information is also used to bill our clients, and ultimately the government, for payment. Therefore, it is extremely important that they be completed accurately and timely. There are instructions for both timesheet and expense report entry located in My Paychex for your reference.

Please be sure and notify this office of any changes to personal information as soon as possible. Thank you for all you do!

IMPORTANT

If you have moved, changed names or had a life-changing event like a change in marital status, Paychex records not only need to be changed, but so does your health insurance carrier and 401-k administrator. Links to these sites:

- IMG (OCONUS employees only): www.Myimg.imglglobal.com
 - UnitedHealth Care: www.Myuh.com
 - Pensys 401-k: www.Pensysinc.com

Security

By Tyler Tew, Facility Security Officer, (Tyler.Tew@quickservicesllc.com)

Despite the DoD's effort to combat the insider threat by requiring cleared defense contractors to establish an insider threat program, insider threat-related cases are continuing to surface. The Defense Security Service defines the insider threat as – the likelihood, risk, or potential that an insider will use his or her authorized access, **wittingly or unwittingly**, to do harm to the security of the United States.

We are all familiar with the “witting” insiders i.e., Edward Snowden who made headlines in 2013 when he leaked Top Secret information to the public. Or the most recent disgruntled insider, Reality Leigh Winner, a 25-year old federal contractor who was arrested in May 2017 for leaking a Top Secret NSA document to the media.

Most organizations, however, look past the “unwitting” insiders, who are those employees that lack security training and are unaware of established security policies and procedures. In May, various news outlets posted an article (yes, the same month as the case mentioned above) referencing a Defense Contractor who stored sensitive information on Amazon cloud unprotected. Here is a link to one of the articles for your reference: <https://arstechnica.com/security/2017/05/defense-contractor-stored-intelligence-data-in-amazon-cloud-unprotected/>.

It is OUR responsibility as a cleared Defense Contractor to continually combat these threats. Whether you are a cleared or non-cleared employee, we all must remain vigilant!

As a reminder: anyone who detects or suspects a potential **witting** OR **unwitting** insider threat should immediately report the situation to both your site security officer **AND** Quick Services' designated Facility Security Officer.

If you are ever unsure on how to proceed, ALWAYS ask before you act!

Quick Services LLC - Security Contact Info:

Tyler Tew, FSO

Email: tyler.tew@quickservicesllc.com

Phone: (910) 890-1015



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A Service-Disabled, Veteran-Owned Small Business

****Important Updates****

Insurance Open Enrollment

July is open enrollment month for health insurance benefits for QSL CONUS and OCONUS employees. QSL is committed to provide our employees with the best possible benefits and the most affordable rates. This is a constant challenge, and one we revisit every year. As most of you know, health insurance carriers are faced with increasing costs and market uncertainty as Congress works through changes to, or a repeal of, the Affordable Care Act. We are fortunate in that our premium increases were modest compared to the industry average increase.

OCONUS Employees: IMG-Geo Insurance. Information was forwarded via email (19Jun17) about IMG's new rates for health, new life insurance benefit and instructions for open enrollment on 21Jun17. **All changes and new open enrollment must be completed by July 21.** If you have not responded back or have any questions, please contact Pamela Golden as soon as possible. She can be reached at 307-638-7000 ext. 1 or Pamela.Golden@quickservicesllc.com.

CONUS Employees: United Healthcare (UHC). Information is forthcoming via email about the new insurance rates for health (dental and vision remain the same), as well as forms for open enrollment and to make any changes to your current coverage. **All changes and new open enrollments must be completed by July 15, so don't delay.** If you have any specific questions, please contact Pamela Golden 307-638-7000 ext. 1 or Pamla.Golden@quickservicesllc.com.

QSL Refreshed Website

If you haven't taken a look at our new website, what are you waiting for? There are new graphics, as well as updated links and content. "The new website is a better representation of QSL work in the field and commitment to the Warfighter," said CEO, Bob Pixley. While the content is refreshed, the website still connects to QSL's roots in Wyoming. There is even an Easter egg on the site. To check it out go to: <https://quickservicesllc.com>.

Update Employee Handbook

We've been busy and updating the QSL employee handbook is another item we've worked on. It is the employee's responsibility to be familiar with the policies and procedures, and the handbook. To review the handbook login to Paychex. Click on Employee Tab>Company Information>Handbook & Acknowledgements. If you have any questions, please contact your QSL Program Manager.

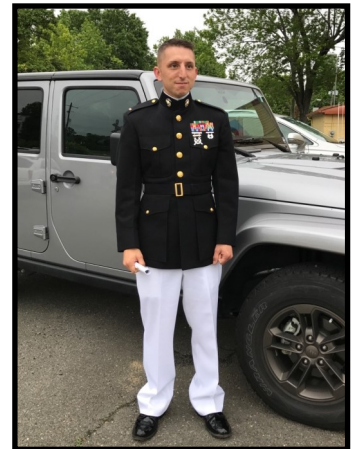
If you have any ideas, items or photos for submission in the next issue of **Ride for the Brand** please send them to: pamela.golden@quickservicesllc.com.

QSL HQ Team



Shaun Hartman, a QSL recruiter and Air Force reservist Tech Sgt. with the 308th Rescue Squadron, was coined by Col. P. Brett Howard, 920th Rescue Wing vice commander for his efforts in saving the lives of 8 people who were caught in rip currents April 14 at the beach near Patrick Air Force Base. You can read about Shaun's heroism here: (paste the link in your browser) <http://www.920rqw.afrc.af.mil/News/Article-Display/Article/1175446/citizen-airman-saves-eight-people-from-drowning/>.

In January, QSL Recruiter **Alex Ruffino** stepped away from his duties to attend the Marine Corps Warrant Officer Basic Course, to be appointed as an Intelligence Officer in the Marine Reserves. The update is that Alex graduated from Warrant Officer School on May 24th and is now attending the Warrant Officer Intelligence Course. We look forward to welcoming Alex back at the end of August.



During a recent business meeting in North Carolina, QSL senior management took some time out for team building by riding through The Dragon in Deals Gap. The ride is famous for 318 curves in 11 miles. L to R: **Jason Sawyer**, Director of Operations, **Bob "Pix" Pixley**, Chief Executive Officer, and **Mel Wick**, Managing Partner.

Bill Cronin, Managing Partner, recently hiked a 30+ mile section of the Appalachian Trail from Grafton Notch, ME to Gorham, NH, supporting the Green Beret Foundation. Bill is currently just south of Bozeman, MT, mentoring two young Gold Star boys. Their dad was in the unit Bill, Mel, Pix, Frank, and Jason served in. He was KIA in Afghanistan in 2011. QSL gets involved with organizations like this and these are examples of how we support the SOF community.



June 18, 2017. Bill C. in the Mahoosuc Notch. A mile long gorge filled with house-sized rock. Required crawling, climbing, jumping, etc.

For more information on the Green Beret Foundation and the Station Foundation, visit their sites at: <http://www.greenberetat.org/> and <http://www.thestationfoundation.org/>.

Code of the West

Right after QSL planted its flag in Cheyenne, Wyoming, we quickly learned that the Code of the West is a serious matter. The Code was adopted by QSL because it is consistent with our values:

- ◆ Live each day with pride
- ◆ Talk less and say more
- ◆ Know where to draw the line
- ◆ Be tough, but fair
- ◆ Take pride in your work
- ◆ Always finish what you start
- ◆ Do what has to be done
- ◆ Remember that some things aren't for sale
- ◆ When you make a promise, keep it
- ◆ Ride for the brand



Most of the Code is simple and self-explanatory with the exception of ride for the brand. Before adopting the Code, this line was researched specifically, only to learn there is no official definition. However, the meaning is well understood in the West. In essence, ride for the brand is an expression of loyalty to someone's employer. If someone didn't like the way their employer conducted affairs (meaning their brand), they were free to leave, but if they stayed, they gave loyalty and expected loyalty in return.

Because there is so much passion behind the QSL brand, we thought it was appropriate to adopt "Ride for the Brand" as our official tag line.